



## **ASML reports €7.7 billion total net sales and €2.4 billion net income in Q1 2025**

2025 total net sales expected to be between €30 billion and €35 billion

ASML 2025 First-Quarter  
Veldhoven, the Netherlands

April 16, 2025

# Agenda

- Investor key messages
- Business summary
- Outlook
- Financial statements

# Investor key messages

# Investor key messages

- The semiconductor industry remains strong, driven by artificial intelligence adoption across an expanding applications space and is expected to surpass \$1 trillion in revenue by 2030
- The industry will require major innovations to address AI power consumption and cost challenges
- Our customers remain at the core of our strategy and we believe that lithography will remain at the heart of their innovation. We anticipate that an increased number of critical lithography exposures for advanced logic and memory processes will be required
- Our flexible and versatile portfolio is well positioned to address all customer needs as we extend holistic lithography to support 3D front-end integration, improve DUV and EUV performance and cost effectiveness and scale EUV technology well into the next decade
- Based on different market and lithography intensity scenarios, as presented during our Investor Day in November 2024, we see an opportunity to achieve 2030 annual revenue between approximately €44 billion and €60 billion with a gross margin between approximately 56% and 60%
- ASML values the strong industry partnerships which are critical to our success and our collective commitment to a leadership position in ESG
- We expect to continue to return significant amounts of cash to our shareholders through growing dividends and share buybacks

# Business summary

# Q1 results summary

## Q1 2025

Total net sales	€7.7 billion
Net system sales	€5.7 billion
Installed Base Management <sup>1</sup> sales	€2.0 billion
Gross Margin	54.0%
Operating margin <sup>2</sup>	35.4%
Net income as a percentage of total net sales	30.4%
Earnings per share (basic)	€6.00
Net bookings <sup>3</sup>	€3.9 billion
of which EUV bookings	€1.2 billion

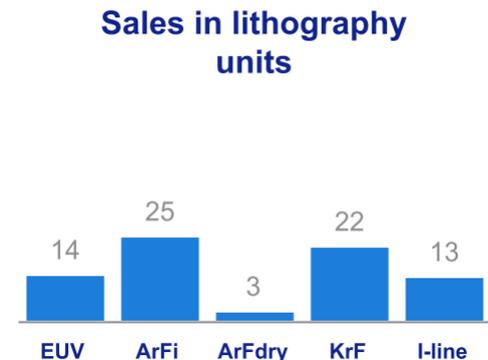
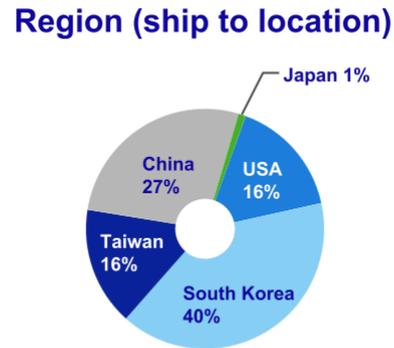
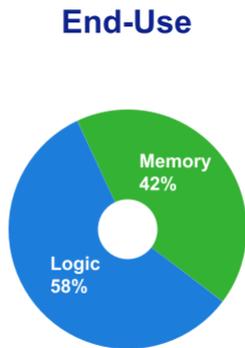
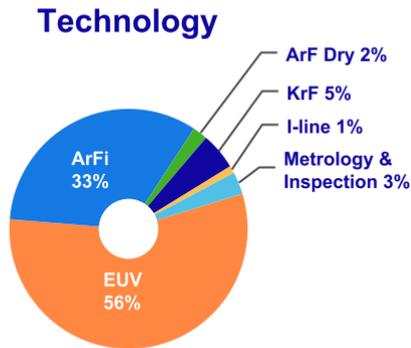
<sup>1</sup> Installed Base Management equals our net service and field option sales.

<sup>2</sup> Income from operations as a percentage of total net sales.

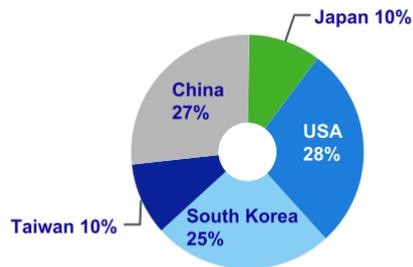
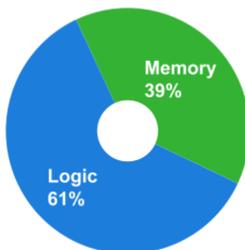
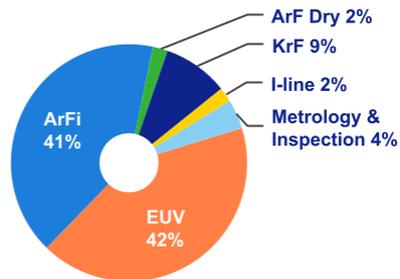
<sup>3</sup> Net bookings include all system sales orders and inflation-related adjustments, for which written authorizations have been accepted.

# Net system sales breakdown (Quarterly)

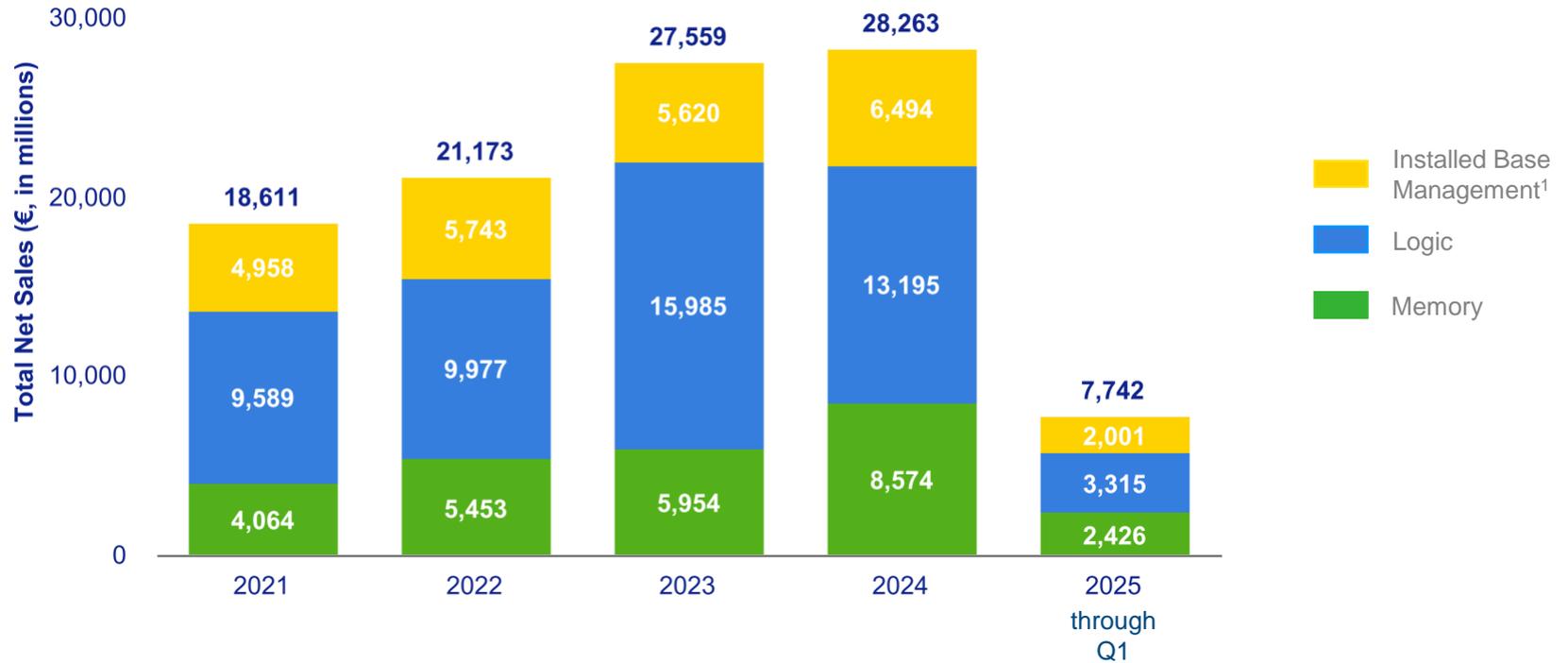
**Q1'25**  
Net system sales  
€5,740 million



**Q4'24**  
Net system sales  
€7,116 million



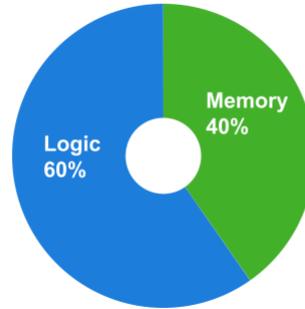
# Total net sales by End-use



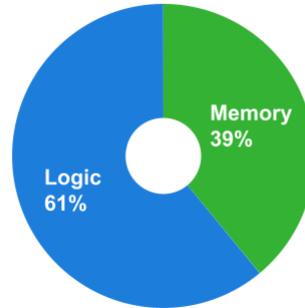
<sup>1</sup> Installed Base Management equals our net service and field option sales.

# Net systems bookings<sup>1</sup> activity by End-use (Quarterly)

**Q1'25 net system bookings  
€3,936 million**



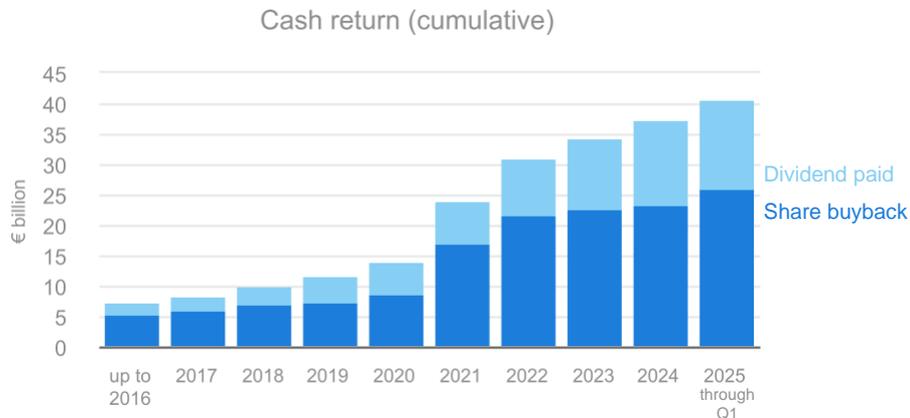
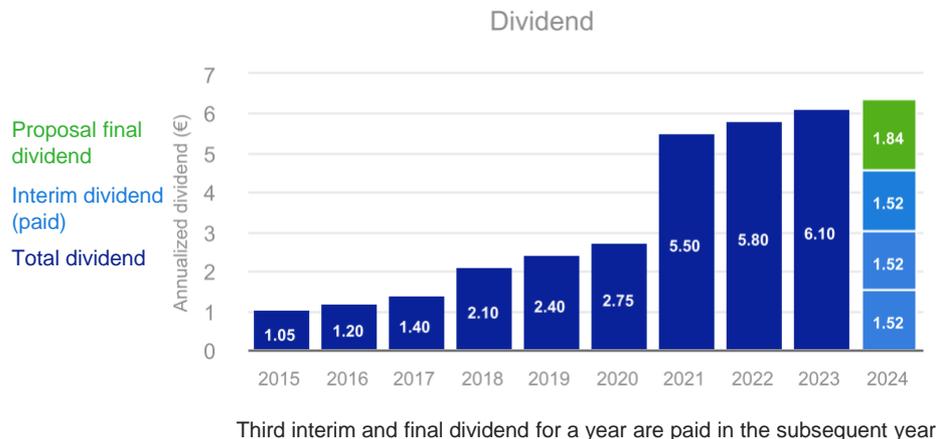
**Q4'24 net system bookings  
€7,088 million**



<sup>1</sup> Net bookings include all system sales orders and inflation-related adjustments, for which written authorizations have been accepted.

# Cash return to shareholders

- ASML intends to declare a total dividend for the year 2024 of €6.40 per ordinary share
- Recognizing the three interim dividends of €1.52 per ordinary share paid in 2024 and 2025, this leads to a final dividend proposal to the Annual General Meeting of €1.84 per ordinary share
- In Q1 2025 we purchased around 4.0 million shares for a total amount of around €2.7 billion



# Outlook

# Outlook

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## Q2 2025

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Total net sales	between €7.2 billion and €7.7 billion
of which Installed Base Management <sup>1</sup> sales	around €2.0 billion
Gross margin <sup>2</sup>	between 50% and 53%
R&D costs	around €1.2 billion
SG&A costs	around €300 million

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## FY 2025

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Total net sales	between €30 billion and €35 billion
Gross margin	between 51% and 53%
Annualized effective tax rate	around 17%

<sup>1</sup> Installed Base Management equals our net service and field option sales.

<sup>2</sup> The bandwidth for Q2 2025 gross margin guidance is larger than usual, given the uncertainty around the impact of tariffs.

# Financial Statements

# Consolidated statements of operations € million

## Quarter on Quarter

	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
Total net sales	5,290	6,243	7,467	9,263	7,742
Gross profit	2,697	3,212	3,793	4,790	4,180
Gross margin %	51.0	51.5	50.8	51.7	54.0
R&D costs	(1,032)	(1,101)	(1,055)	(1,116)	(1,161)
SG&A costs	(273)	(277)	(297)	(318)	(281)
Income from operations	1,392	1,834	2,441	3,356	2,738
Operating income as a % of total net sales	26.3	29.4	32.7	36.2	35.4
Net income	1,224	1,578	2,077	2,693	2,355
Net income as a % of total net sales	23.1	25.3	27.8	29.1	30.4
Earnings per share (basic) €	3.11	4.01	5.28	6.85	6.00
Earnings per share (diluted) €	3.11	4.01	5.28	6.84	6.00
Lithography systems sold (units) <sup>1</sup>	70	100	116	132	77
Net bookings <sup>2</sup>	3,611	5,567	2,633	7,088	3,936

<sup>1</sup> Lithography systems do not include metrology and inspection systems.

<sup>2</sup> Net bookings include all system sales orders and inflation-related adjustments, for which written authorizations have been accepted.

# Consolidated statements of cash flows € million

## Quarter on Quarter

	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025
Cash and cash equivalents, beginning of period	7,005	5,101	4,814	4,979	12,736
Net cash provided by (used in) operating activities	(252)	924	950	9,545	(58)
Net cash provided by (used in) investing activities	(724)	(437)	(215)	(1,233)	(416)
Net cash provided by (used in) financing activities	(927)	(773)	(565)	(567)	(3,151)
Effect of changes in exchange rates on cash	(1)	(1)	(4)	12	(12)
Net increase (decrease) in cash and cash equivalents	(1,904)	(287)	166	7,757	(3,637)
Cash and cash equivalents, end of period	5,101	4,814	4,979	12,736	9,099
Short-term investments	305	205	5	5	5
Cash and cash equivalents and short-term investments	5,406	5,019	4,985	12,741	9,104
Purchases of property, plant and equipment and intangible assets	(424)	(538)	(416)	(706)	(417)
Free cash flow <sup>1</sup>	(676)	386	534	8,839	(475)

<sup>1</sup> Free cash flow, which is a non-GAAP measure, is defined as net cash provided by (used in) operating activities minus purchases of Property, plant and equipment and intangible assets, see US GAAP Consolidated Financial Statements.

# Consolidated balance sheets € million

## Quarter End

	<b>Assets</b>	<b>Q1 2024</b>	<b>Q2 2024</b>	<b>Q3 2024</b>	<b>Q4 2024</b>	<b>Q1 2025</b>
Cash & cash equivalents and short-term investments		5,406	5,019	4,985	12,741	9,104
Accounts receivable and finance receivables, net		5,041	5,517	6,171	4,877	5,132
Contract assets		303	435	554	321	407
Inventories, net		9,865	10,972	11,414	10,892	11,025
Loans receivable		930	929	929	1,457	1,461
Other assets		2,539	2,592	2,519	2,731	2,708
Tax assets		2,524	2,557	2,263	2,224	2,004
Equity method investments		951	1,002	1,083	903	939
Goodwill		4,589	4,589	4,589	4,589	4,589
Other intangible assets		711	687	653	621	592
Property, plant and equipment		5,841	6,084	6,212	6,847	7,153
Right-of-use assets		343	358	394	387	365
	<b>Total assets</b>	<b>39,043</b>	<b>40,741</b>	<b>41,766</b>	<b>48,590</b>	<b>45,479</b>
<b>Liabilities and shareholders' equity</b>						
	Current liabilities	15,049	16,132	16,026	20,051	18,124
	Non-current liabilities	10,200	9,898	9,589	10,062	9,854
	Shareholders' equity	13,794	14,711	16,151	18,477	17,501
	<b>Total liabilities and shareholders' equity</b>	<b>39,043</b>	<b>40,741</b>	<b>41,766</b>	<b>48,590</b>	<b>45,479</b>

# Forward looking statements

This document and related discussions contain statements that are forward-looking within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, including statements with respect to plans, strategies, expected trends, including trends in the semiconductor industry and end markets and business environment trends, expected growth in the semiconductor industry by 2030, our expectation that AI will be the key driver for the industry and the expected impact of AI demand on our business and results, our expectation that lithography will remain at the heart of customer innovation, expected demand, bookings, outlook of market segments, outlook and expected financial results including expected results for Q2 2025, including net sales, Installed Base Management sales, gross margin, R&D costs, SG&A costs, outlook for full year 2025, including expected full year 2025 total net sales, gross margin, estimated annualized effective tax rate and expected growth in IBM sales, the expectation that 2025 and 2026 will be growth years, statements made at our 2024 Investor Day, including revenue and gross margin opportunity for 2030, statements with respect to the recent US tariff announcements and the expected impact of such tariffs on our business and results, our expectation to continue to return significant amounts of cash to shareholders through growing dividends and share buybacks, statements with respect to our share buyback program, and statements with respect to dividends, statements with respect to expected performance and capabilities of our systems and customer plans, statements with respect to our ESG strategy and other non- historical statements. You can generally identify these statements by the use of words like “may”, “expect”, “will”, “could”, “should”, “project”, “believe”, “anticipate”, “expect”, “plan”, “estimate”, “forecast”, “potential”, “intend”, “continue”, “target”, “future”, “progress”, “goal”, “model”, “opportunity” and variations of these words or comparable words. These statements are not historical facts, but rather are based on current expectations, estimates, assumptions, plans and projections about our business and our future financial results and readers should not place undue reliance on them. Forward- looking statements do not guarantee future performance and involve a number of substantial known and unknown risks and uncertainties. These risks and uncertainties include, without limitation, risks relating to customer demand, semiconductor equipment industry capacity, worldwide demand for semiconductors and semiconductor manufacturing capacity, lithography tool utilization and semiconductor inventory levels, general trends and consumer confidence in the semiconductor industry, the impact of general economic conditions, including the impact of the current macroeconomic environment on the semiconductor industry, uncertainty around a market recovery including the timing thereof, the ultimate impact of AI on our industry and business, the impact of inflation, interest rates, wars and geopolitical developments, the impact of pandemics, the performance of our systems, the success of technology advances and the pace of new product development and customer acceptance of and demand for new products, our production capacity and ability to adjust capacity to meet demand, supply chain capacity, timely availability of parts and components, raw materials, critical manufacturing equipment and qualified employees, our ability to produce systems to meet demand, the number and timing of systems ordered, shipped and recognized in revenue, risks relating to fluctuations in net bookings and our ability to convert bookings into sales, the risk of order cancellation or push outs and restrictions on shipments of ordered systems under export controls, risks relating to the trade environment, import/export and national security regulations and orders and their impact on us, including the impact of changes in export regulations and the impact of such regulations on our ability to obtain necessary licenses and to sell our systems and provide services to certain customers, the impact of the recent tariff announcements, exchange rate fluctuations, changes in tax rates, available liquidity and free cash flow and liquidity requirements, our ability to refinance our indebtedness, available cash and distributable reserves for, and other factors impacting, dividend payments and share repurchases, the number of shares that we repurchase under our share repurchase program, our ability to enforce patents and protect intellectual property rights and the outcome of intellectual property disputes and litigation, our ability to meet ESG goals and execute our ESG strategy, other factors that may impact ASML’s business or financial results, and other risks indicated in the risk factors included in ASML’s Annual Report on Form 20-F for the year ended December 31, 2024 and other filings with and submissions to the US Securities and Exchange Commission. These forward-looking statements are made only as of the date of this document. We undertake no obligation to update any forward-looking statements after the date of this report or to conform such statements to actual results or revised expectations, except as required by law.

